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## Job Posting

# Outside Sales Person

**Date Posted:** March 11, 2020

**Location:** Rivendell Distribution & Sod Farm, Glenwood Springs, Colorado

### Please Contact

Vanessa

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970-945-2568

Rivendell seeks an accomplished salesperson knowledgeable in landscaping/gardening to serve as sales representative to our landscaper, garden center, grower, and contractor customers, to increase revenue from existing markets, and to forge new markets in our region.

This position will begin as soon as possible, reporting to our office and traveling regularly to visit our customers within a 2-hour radius. Compensation will be negotiated hourly and/or commission-based. While some sales duties will still be needed in the off-season (part-time), the seasonality of our business means you'll have plenty of free time in the winter to ski! Full time hours expected April – November (M-F only - closed on weekends).

We are located within a 1 hour drive of five ski resorts. On-farm housing may be available to candidates interested in relocating to the Roaring Fork Valley. Candidates are expected to have the experience, independence, and confidence to be self-directed - identifying and carrying out their sales duties and responsibilities autonomously. All our employees conduct a degree of inside sales, but we currently have no dedicated outside sales presence – that's why we need you to help us grow!

Additional requirements:

- Clean motor vehicle record
- Valid Colorado driver's license,
- Computer skills including email and ability to use or learn Quickbooks enterprise accounting software.

Rivendell Distribution is a wholesale landscape supply distributor and sod farm in Spring Valley of Glenwood Springs. We are a small company with 8-12 seasonal employees. Rivendell has been locally owned and operated since 1989. What sets us apart from competitors is our dedication to customer service, education, and business and environmental ethics. We currently run two main enterprises: the landscape supply distribution, and the sod farm. We envision diversifying in the future to produce food crops and livestock that in turn nourish our farmland, ecosystem, and local economy.