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Job Posting

Outside Sales Representative - Northern Midwest Territory

Date Posted: April 23, 2021

Location: J. Frank Schmidt & Son Co., Boring, Oregon

Please Contact:

Pam Evans

pame@jfschmidt.com

Compensation: Commission

For 75 years, J. Frank Schmidt & Son Co. has provided our industry the highest quality bare root and containerized shade and flowering trees in North America! Our core beliefs are rooted in family and in our commitment to provide exceptional trees and service to our customers. We're seeking an experienced independent sales representative for our **Northern Midwest Territory**, geographically the largest territory of our country! This qualified individual will proactively sell all lines of JFS product to current and prospective customers while maintaining a high level of professionalism, positivity and communication. Successful candidates will possess the key strengths and responsibilities of excellent listening and communication skills, self-motivation and a strong drive to succeed. Consistent market feedback and collaboration with Sales Manager to further develop and expand the territory, while delivering prompt service and support is essential. Familiarity with selling nursery stock in the territory, and experience traveling to visit clients on a regular basis is essential. If you're enthusiastic about partnering with a well-known and established leader in the nursery industry please email, fax, or mail your cover letter and resume to:

J. Frank Schmidt & Son Co.

Attn: HR

PO Box 189

Boring OR 97009

pame@jfschmidt.com

Fax: 503-512-2209